

# Missouri LICA News

Volume 70, Number 3

Missouri Land Improvement Contractors Association

Spring, 2011



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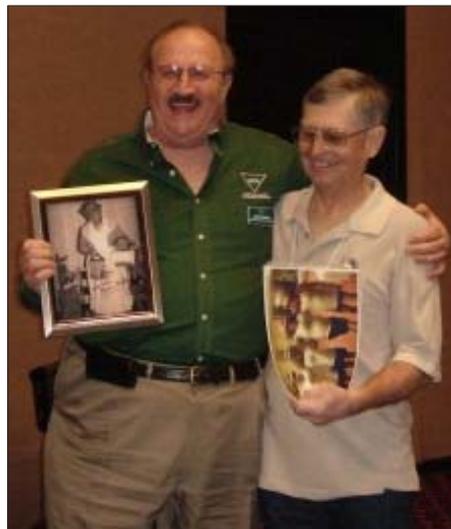
## A Busy Spring for Missouri LICA

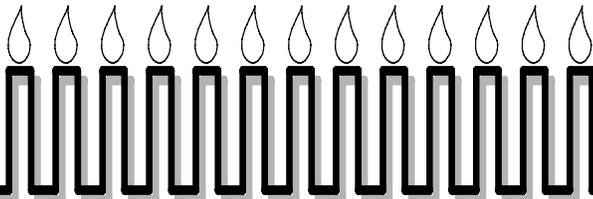
At the National Winter Convention, Jim Bledsoe (pictured below on the right) presented Jerry Biuso, National LICA CEO, with proof that Grandma Gilbert and the Shooter Girls actually attended Missouri LICA's Winter Convention.

Between February 10 and March 4, Bruce Mosier, Prins Insurance (pictured at bottom), was a real trooper, presenting the 10-Hour OSHA training

to 112 contractors in five different locations. Thanks, Bruce!

Dick Purcell, NRCS State Engineer (pictured below), clarifies some of the finer points of subsurface drainage design during our 2011 Drainage Workshop, presented to a sold-out crowd in Chillicothe on February 16-18. Thanks to Dick, Kelley, Marty, Mari, Dave & Matt!





## Happy Birthday!

### May

- 2 Ronnie Corbett
- 10 Fred Alexander  
Jake Gingerich
- 15 Vivian Limback
- 21 Rodney Fields
- 22 Brent Limback
- 28 Janet Parks  
Eddie Winters
- 30 Gerald Bauer
- 31 Ozzie Wallace

### June

- 10 Mike Dobson
- 12 Chris Adkison
- 16 Jim Rucker  
Teresa Showalter  
Debra Sutter
- 17 Rita Koenigsfeld
- 19 David Dittmer  
Lisa Ray
- 20 Velma Yoder
- 21 Boyd Ware
- 22 Charlie Boyer
- 27 Randy Widel

### June (Cont.)

- 28 Katie Fields  
Michael Long  
Linda Williman
- 30 Rick Thomas

### July

- 1 Diane Borgman  
Heather Thompson
- 3 Beth Hale
- 7 Elwin Yoder
- 10 Buddy Hostetter
- 13 Kevin Rackers
- 14 Tyler Bledsoe
- 18 Carol Balkenbusch
- 20 Greg Muenks
- 22 Rick Branson  
Debra Eichler  
Patty Wallace
- 26 Jeff Francis  
Larry Koenigsfeld
- 27 Joyce Acker  
Barney Esbeck
- 29 Chris Brauer
- 30 Hollis Boyer  
Tom Lawlor III
- 31 Milburn Davis



## It's A Boy!

Allen and Linda Williman welcomed Chase Allen to their family on April 5, 2011. Chase weighed 9lbs, 14 oz and was 22.5" long. Mom and Chase are doing fine!

[www.MLICA.org](http://www.MLICA.org)

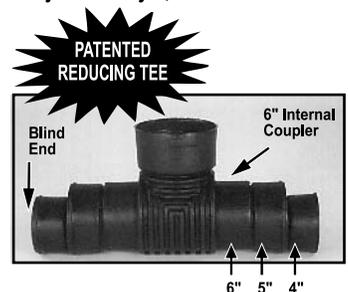
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marker cup features

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Missouri LICA News is a quarterly publication of the Missouri Land Improvement Contractors Association.

Please send your comments and suggestions to:

Missouri LICA  
Executive Director: Deb Dickens  
7016 East North Shore Drive  
Hartsburg, MO 65039

Ph: 573-634-3001 • Fx: 573-761-0375  
Email: [MLICA@aol.com](mailto:MLICA@aol.com) • Web: [www.MLICA.org](http://www.MLICA.org)



## Welcome!

*We'd like to welcome the following new members to Missouri LICA!*

### Contractor

**Regan Atha**  
GEC, Inc.

6263 SE Fike Road  
St. Joseph, MO 64507

Ph: 816-232-5092  
Cell: 816-261-0093  
Fx: 816-232-5157

Em: reganatha@hotmail.com  
District: 1 County: Buchanan  
Sponsors: Dennis Brinton  
& Jim Bledsoe

Work Categories: Erosion Control,  
Earthmoving/ Land Clearing,  
Excavation/ Grading, Land  
Leveling, Landscaping, Open  
Ditch Work, Ponds/ Dams,  
Terraces/ Waterways

### Supporting

**Holt County SWCD**

MLICA Contact: Regina Young  
118 W. Davis

Mound City, MO 64470  
Ph: 660-442-3173, ext. 3

Em: regina.young@swcd.mo.gov  
District: 1 County: Holt  
Sponsor: Jim Bledsoe

## President's Message

Greetings, Fellow Members,

Tomorrow is April Fool's Day, today was the opening day for Major League Baseball, and last Monday, I saw snowflakes. It has been a long winter. Surely, by the time you receive this, warm spring weather will have arrived and we'll be busy.

It has been a busy winter for Missouri LICA with our 57th Annual Winter Convention, Drainage Workshop, 10-Hour OSHA training sessions, and the National LICA Winter Convention in Las Vegas.

Future meetings include:

**July 11-16 • 2011 LICA National Summer Meeting**

Kahler Grand Hotel  
Rochester, Minnesota

**August 6 • 2011 Missouri LICA Summer Meeting**

Jester's House - Bowling Alley & Arcade  
Warsaw, MO

**Fall, 2011 • Joint Missouri and Kansas LICA Membership Meeting**

Murphy Tractor, Kansas City

**November 9 & 10 • Damage Prevention Summit**

Columbia, MO

Please make plans to attend these meetings and help us recruit some new Missouri LICA members.

Thanks to everyone's help and commitment, Missouri LICA's membership has increased. I hope new members, as well as old members, will become active and attend the District Meetings. Remember ... you get out of an organization what you put into it!

I know from talking to members all winter that everyone is ready for spring. We're all anxious to get back to work and will be starting the year behind. Spring will be a busy time for all, take time to smell the roses. Be extra careful and I look forward to seeing as many of you as possible at your District meetings and the Summer Meeting ... August 6!

Work safely,

Jim Bledsoe, Missouri LICA President  
Savannah, MO

## Before Time Runs Out ... Make Your Plans to Attend!



The 2011 Missouri LICA Summer Meeting will be held August 6 at Jester's House - Bowling Alley and Arcade in Warsaw, MO. This is a chance to bring the whole family, enjoy some great food, and impress your LICA friends with your bowling talents! (Or not!)

## Increase Your Buying Power with the Petrocon Program and LICA

One of the ways the “big guys” maximize their dollars is through their ability to buy in volume. For the small contractor, that option has not been available ... until now. National LICA has joined with Petrocon, a national buying group, to give our contractor and associate members the ability to increase their purchasing power ... and at a significant savings!

### What are the benefits of participating in the Petrocon Program?

Not only will members will receive a minimum savings of 10% on their oil, tires, and lubricants, the Petrocon annual membership fee of \$2,500 is waived!

The Petrocon/LICA program is:

- 1) Designed to reduce operating costs and expenses for LICA members by reducing prices from 10-40% for commodities such as: lubricants and greases, antifreeze, and tires; and
- 2) Designed for all size companies; from the one-man operation to the very large companies. This program is available to both the contractor and associate members in good standing, pending credit approval.

Once you enroll, you gain access to the National Oil Program with Conoco/Phillips and the National Tire Program powered by Goodyear Tire & Rubber. Petrocon is also working on adding a cell phone program.

### Here's how it works:

After enrollment, you will be setup as a Petrocon National Account. This offers you a unique opportunity to buy direct from their suppliers through Petrocon as a “national account ship-to.” Their pricing is all wholesale, national account pricing. With some companies, this equates to \$1 up to \$4 per gallon savings on oil and antifreeze and up to 20% on commercial tires. You also gain access to programs available only to National Account Customers, such as Goodyear's FleetHQ and TireHQ Program. Many benefits arise from these national offerings.

After Petrocon receives the enrollment papers, it takes about three weeks to get all of the account setups completed. Then, you will receive a Petrocon Welcome Packet with program details, ordering instructions, pricing, and your Petrocon ID number.

This program is open to new customers for Conoco/Phillips and Goodyear Tire. If you purchase oil and lubricants and/or tires from a variety of different providers, then you are also able to join. The reason the program is closed to current customers is because neither Conoco/Phillips nor Goodyear want to cannibalize their own business nor take it from their own local distributors.

The Petrocon program is delivered through local distributors. Conoco/Phillips has around 10 local distributors for oil and Goodyear Tire Centers are nationwide. To help answer your questions on utilizing your current distributor, Petrocon needs to know what brand of oil and tires you are using, along with which local distributors you are using.

The Petrocon program is designed to help the little guy buy products like the big guy ... at discounted prices. They have a very aggressively priced program

There is no obligation to purchase after enrollment has been completed, but it's the only way to give you access to the programs. The account number becomes active only after you place your first order.

### For more information or to join:

**Malcolm (Mac) Phillips**  
Midwest National Account Manager  
9610 Tower Road • Gosport, IN 47433  
Toll Free: 866.548.8750 • Cell: 770.789.7509  
Email: [MacP@petrocon.org](mailto:MacP@petrocon.org)  
Web: [www.petrocon.org](http://www.petrocon.org)



# OSHA FactSheet

## Protect Yourself! Workers may be exposed to Brown Recluse Spider

The brown recluse belongs to a group of spiders commonly known as violin spiders or fiddlebacks. The characteristic fiddle-shaped pattern is located on the top of the leg attachment region (cephalothorax). Because they are secluded and withdrawn, as their name implies, the brown recluse avoids open spaces. Brown recluse spiders are dangerous and they can bite and inject toxic venom.

### Identification

- Body size: 1/4 to 3/4 inch (6.4-19.1mm)
- Color: Golden brown
- A dark violin/fiddle shape (see top photo) is located on the top of the leg attachment region (cephalothorax) with the neck of the violin/fiddle pointing backward toward the abdomen.
- Unlike most spiders that have 8 eyes, the brown recluse has 6 eyes. The eyes, arranged in pairs – one pair in front and a pair on either side – can be readily seen under low magnification.

### Habitat

The Brown Recluse Spider builds small retreat webs behind objects of any type.

### Symptoms

- The severity of the bite may vary. Symptoms may vary from none to very severe.
- The bite generally becomes reddened within several hours.



Photo: R. Bessin, University of Kentucky



Photo: creatures.ifas.ufl.edu

- There is often a systemic reaction within 24-36 hours characterized by restlessness, fever, chills, nausea, weakness and joint pain.
- Tissue at the site of the bite and the surrounding area dies and eventually sheds.

### Protection

- Wear a long-sleeved shirt, hat, gloves, and boots when handling stored boxes, firewood, lumber and rocks, etc.
- Inspect and shake out clothing and shoes before getting dressed.
- Use insect repellants, such as DEET or Picaridin, on clothing and footwear.

### Treatment

- Clean the bite area with soap and water.
- Apply ice to the bite area to slow absorption of the venom.
- Elevate and immobilize the bitten extremity.
- Capture the spider, if at all possible, for identification purposes.
- Seek medical attention.

This is one in a series of informational fact sheets highlighting OSHA programs, policies or standards. It does not impose any new compliance requirements. For a comprehensive list of compliance requirements of OSHA standards or regulations, refer to Title 29 of the Code of Federal Regulations. This information will be made available to sensory impaired individuals upon request. The voice phone is (202) 693-1999; teletypewriter (TTY) number: (877) 889-5627.

For more complete information:



U.S. Department of Labor

[www.osha.gov](http://www.osha.gov)

(800) 321-OSHA

DSG 10/2005

# Looking for Work? Do You Have A DUNS Number? CCR Registration?

## Data Universal Number Systems (DUNS) & Central Contractor Registration (CCR)

by John Peterson, National LICA Director of Government Relations

For those of you who have followed your LICA leadership's visits to Washington, DC over the last two years, you have heard us talk of opportunities to work for federal agencies. The Fall, 2010 issue of *The LICA Contractor* magazine told of opportunities beyond those that many of you already know about with USDA's Natural Resources Conservation Service (NRCS) and Soil Conservation Districts.

However, if you are going to solicit work directly with other federal agencies, you had better think about getting a Data Universal Number Systems (DUNS) number, and register with the U.S. Treasury Central Contractor Registration (CCR). This is a secure, federally controlled database for all non-federal persons, companies, or other entities doing business with the federal government. Below are some specific steps to help you along the way. The CCR database is designed primarily for companies and not individuals, however individuals may also apply.

There are two essential steps in completing your CCR registration:

### Step 1. Obtain your individual Data Universal Number System (DUNS) Number

The DUNS number is required for CCR registration. This is a quick process that just takes a phone call (1-866-705-7511). The DUNS number is provided at the end of the call. Or, you can obtain this number online and the DUNS number will be mailed to you within 48 hours. Please note that YOU must make the call. Your assistant cannot call for you. If you do call, ask that your contact information be removed from their marketing list. Making this request at this time will save you from having to call back later, and save you from unsolicited marketing phone calls. Dun & Bradstreet (D&B) is a private company.

DUNS and CCR Registration >p7



The easiest, most straightforward way to sell used equipment.

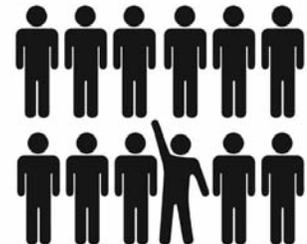
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## DUNS and CCR Registration *(from page 6)*

If you use the internet to obtain your DUNS number, you will still need to call to remove your information. Thus, many would recommend you register by phone.

Alternatively, you can apply online at the D&B DUNS Request for Prospective Government Contractors and Grantees website: <https://eupdate.dnb.com/requestoptions/government/ccrreg/>. You will receive your DUNS number via email within 48 hours and it will be active 24 hours after receipt. Online instructions are:

1. Go to the website and under item 1, "Web Registration," click on the "click here" link.
2. Select your Country from the pull-down menu.
3. Under "Business Name," enter your business name, or if an individual enter as last name, first name, middle initial.
4. Enter your office address and telephone number, and click on "submit." The above information will populate later screens.
5. Click on "Request a new D-U-N-S Number." It is important to keep this information. You will need to enter the exact format and information for your business name and address in the CCR registration process.

6. Click on "Submit Your Request." This will complete your DUNS registration. Print and save the final data you have entered, as this will be helpful in the registering with CCR.

### Step 2. The CCR Registration

This process is done electronically via the web. Should issues arise in the registration process, contact the CCR Assistance Center at 1-888-227-2423. You will need the exact information and format of your name and address as you entered in DUNS. I have provided a checklist below to help you with what is needed for the CCR registration, which is more involved than the DUNS registration. If you have all your necessary information at hand prior to registering, the registration process will take about 30 minutes to complete. You might reference the CCR Handbook on the CCR Homepage at <http://www.ccr.gov> for additional guidance, including a blank registration template and screen shots.

### Checklist for CCR Registration:

- ♦ DUNS Number (see step 1)
- ♦ DUNS format for name and address must be used in CCR, and must be the exact same way you entered this information in DUNS.

DUNS and CCR Registration >p8

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EECH10641-5009-01

## DUNS and CCR Registration *(from page 7)*

- ♦ Social Security Number.
- ♦ Financial Institution name and Telephone number. Federal regulations require federal payments to be made via Electronic Funds Transfer (EFT) whenever possible. You must have a US bank account to receive payment.
- ♦ Bank routing number. This nine-digit number can be found on your checks in the lower left corner before your account number. If you need help with this finding this number, contact your bank for the information.
- ♦ Bank telephone number. The main bank phone number should work.
- ♦ Account number.
- ♦ Account type (checking or savings)
- ♦ North American Industry Classification System (NAICS) Code. All codes may be reviewed at: <http://census.gov/eped/naics02/naicod02.htm>

### The CCR Registration Procedure

- Access the CCR registration at <http://www.ccr.gov>. Click on "Start New Registration." You will see a pop-up box "Note to Registrants." Click on "Continue."

- Enter your DUNS Number. Click on "Submit Legal Business Name. Click on "Submit." You will be taken to a screen that compares your name and address just entered with that entered for your DUNS number. You will be asked to confirm that the DUNS information is correct. Clicking "yes" will take you to a screen that provides you with a CCR Confirmation Number. Make sure you save that CCR Confirmation Number. If you cannot complete your CCR registration in one session, click "validate/save" to save an incomplete registration.

To resume registration later, both your DUNS number and this confirmation number will be required. Your confirmation number may also be needed later to finalize CCR registration, which involves obtaining the final password, which is the Trading Partner Identification Number (TPIN). Receipt of the TPIN indicates a successful registration. This is a confidential password that you should save and not disclose to anyone.

- Proceed to the General Information Section. Complete entering information. Click on validate/save data to move on to next section.

DUNS and CCR Registration >p9



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816.753.5300

**SEDALIA, MO**  
1040 Sedalia Road  
660.829.7400

**CHILLICOTHE, MO**  
Highway 36 East  
660.646.2080

**OLATHE, KS**  
15854 S. 169 Hwy  
913.393.0303

**ST. JOSEPH, MO**  
3619 Pear Street  
816.233.2516

## Missouri LICA Summer Meeting and Family Outing

**August 6, 2011**  
**10:00am - 4:00pm**  
**Jester's House**  
**Bowling Alley & Arcade**  
**Warsaw, MO**

**Bring your family**  
**for have some LICA fun!!**

## DUNS and CCR Registration *(from page 8)*

- Proceed to the Corporate Information Section directions. This Corporate Information is required. Complete entering information. Click validate/save data to move to next section.
- Proceed to the Goods/Services section directions. This section is required. Complete entering information. This section can be complicated. You will have to determine your appropriate North American Industry Classification System (NAICS) Code. All codes may be reviewed at <http://census.gov/eped/naics02/naicod02.htm>. Click on validate/save data to move to next section.
- Proceed to the Financial Information Section directions. This section is required. Complete entering information. Click on validate/save data to move to next section.
- Proceed to Points of Contact Section directions. Complete entering information. Click on validate/save data to move to the next section.
- Proceed to the EDI Section directions. It may not be necessary for you to complete this screen. Click on validate/save data to move to next section.

- Proceed to the IRS Consent Section directions. This section is required. Complete entering information.

***Congratulations!*** If you have managed to get this far you have completed the major part of the registration process.

### What Will Happen Next?

If your registration has been completed successfully, you will receive a letter via either the US Postal Service or email. This letter is to welcome you to CCR and will include a copy of your registration. Review this registration for accuracy, and save it. You will also receive guidance for obtaining your TPIN. This may involve your CCR confirmation number, so make sure you have saved it.

Now you have all you need to compete for work, projects or jobs with federal agencies that contract for work or services. Good luck!





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## Missouri Labor Department's No-Cost On-Site Safety and Health Consultation Program

The Division of Labor Standards' On-Site Safety and Health Consultation Program is a free and confidential service to help Missouri employers comply with federal Occupational Safety and Health Administration (OSHA) regulations. The program also helps provide safe and healthy workplaces for employees by helping the employer locate and remove existing hazards in the facility, thereby reducing injuries and illnesses. Safer workplace practices can also lead to lower worker's compensation insurance costs, and can help improve attendance, productivity and morale. **OSHA Enforcement will not know of your participation in the Missouri Consultation Program.**

Upon request from an employer, trained industrial hygienists and safety consultants visit the workplace, inform and

educate the employer on problems found and make recommendations for elimination of those hazards. This service is free to small Missouri employers who request it, including any necessary chemical or noise sampling. It is funded 90 percent by the federal Department of Labor and 10 percent by the state of Missouri. Employers are responsible for costs involved in correcting hazards identified during the visit. Employees who want to file a complaint concerning safety or health conditions at their worksite must contact Federal OSHA Enforcement.

To learn more about the On-Site Safety and Health Consultation Program, visit:

[www.labor.mo.gov/DLS/WorkplaceSafety](http://www.labor.mo.gov/DLS/WorkplaceSafety)

## National Do Not Call List

Consumers can protect themselves from unwanted telemarketing calls by registering their home and wireless telephone numbers on the National Do-Not-Call registry by telephone or by the internet. You can register your phone numbers for free, and they will remain on the list until you remove them or discontinue service. The Do-Not-Call registry does not prevent all unwanted calls. It does not cover the following:

- ♦ Calls from organizations with which you have established a business relationship;
- ♦ Calls for which you have given prior written permission
- ♦ Calls which are not commercial or do not include unsolicited advertisements
- ♦ Calls by or on behalf of tax-exempt non-profit organizations

Consumers can register on-line for the National Do-Not-Call registry by going to [www.donotcall.gov](http://www.donotcall.gov). To register by telephone, consumers may call 1-885-382-1222; for TTY call 1-866-290-4236. You must call from the phone you wish to register.

**Another Resource:**  
**[www.MLICA.org](http://www.MLICA.org)**

## Conservation Contacts

For the large projects, the Missouri Department of Conservation uses a formal bid process, but for the smaller projects, they use local contractors who they know. You might want to get to know the Construction & Maintenance Superintendents in your area!

### Construction & Maintenance Superintendents

Blaine Adams  
Northwest Region  
816-271-3111, ext. 236  
Fax 816-271-3107

David Posten  
Southwest Region  
417-895-6881, ext. 277  
Fax 417-895-6910

Bob Ewigman  
Northeast Region  
660-785-2424, ext. 268  
Fax 660-785-2553

Mike Smith  
Ozark Region  
417-255-9561, ext. 310  
Fax 417-256-0429

Richard Grishow  
Kansas City Region  
660-885-8179, ext. 254  
Fax 660-885-5038

Ronnie Thurston  
Southeast Region  
573-290-5858, ext. 248  
Fax 573-290-5736

Don Arnold  
Central Region  
573-522-4115, ext. 3759  
Fax 573-522-2324

Fred Craig  
Statewide  
573-522-4115, ext. 3760  
Fax 573-522-2324

Mike Norris  
St. Louis Region  
636-300-1953, ext. 238  
Fax 636-926-9125

# State Cost-Share Program Update

## FY 2011 Cost-Share Allocations - April 20, 2011

Resource Concern	Allocated	Obligated	Obligated %	Paid	Paid %
Animal Waste Management	\$ 620,175.69	\$ 398,447.52	64%	\$ 223,610.56	36%
Grazing Management	\$ 4,279,602.31	\$ 3,227,461.83	75%	\$ 1,296,524.04	30%
Irrigation Management	\$ 1,154,836.64	\$ 925,725.73	80%	\$ 445,488.93	39%
Nutrient Management	\$ 493,481.50	\$ 459,921.60	93%	\$ 331,905.00	67%
Pest Management	\$ 204,721.81	\$ 177,038.75	86%	\$ 164,325.75	80%
Sensitive Areas	\$ 2,947,080.98	\$ 2,068,348.71	70%	\$ 814,404.38	28%
Sheet and Rill/Gully	\$ 19,406,484.07	\$ 17,450,436.67	90%	\$ 11,421,132.93	59%
Woodland Erosion	\$ 1,223,713.82	\$ 800,749.33	65%	\$ 272,424.90	22%
<b>TOTAL</b>	<b>\$ 30,330,426.82</b>	<b>\$ 25,508,130.14</b>	<b>84%</b>	<b>\$ 14,969,816.49</b>	<b>49%</b>

## Missouri LICA Is “At The Table!”

This year has been a busy one for the Missouri Soil and Water Program (SWP). We'd like to thank Jeff Lance and his Government Relations Committee for attending the SWP Commission and Workgroup meetings. They have done an excellent job of keeping Missouri LICA “at the table,” as the SWP makes its plans for the future.

Below are a few updates:

- In late February, the Missouri State Auditor's office began a standard audit and review of the state's soil, water and state parks sales tax, covering fiscal 2009 and 2010. The audit is expected to take six months.
- The SWP Strategic Planning Workgroup met on February 23 to discuss District elections, including the election process and candidacy, as well as the roles of District Board Members.
- At its March 9 meeting, the SWP Commission elected Richard Fordyce as Chairman and Gary Vandiver as Vice Chairman.
- The SWP has instituted a “time sheet” program in the Districts in order to gather valuable information about Districts' resources and needs. The Commission will use this information during its strategic planning process.

We'll keep you posted on developments!

**Agri Drain**  
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The logo features a stylized black silhouette of a shovel with a white handle, positioned above a curved line that resembles a wave or a path. Below this graphic, the words "MISSOURI" and "ONE CALL SYSTEM" are written in a bold, sans-serif font.

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