



Missouri LICA NEWS

July/August, 2002



← Right across the street from our hotel, was John Deere Commons, a wonderful place to get up close to new equipment, shop for the folks at home, or have a great meal!

Congratulations Region IV On A Successful Meeting!

LICA's Region IV, of which Missouri LICA is a member, successfully hosted the 51st Annual LICA Summer Meeting in Moline, IL in mid-July. On behalf of the Missouri LICA members, we would like to specifically thank JoAnn Huff, Karen Binstock, Leonard Binstock, and Shirley Mueller for all their hard work in making this event such a success.

If you were not able to attend, you truly missed out on some great educational opportunities for your business, as well as a wonderful tour and banquet hosted by John Deere Company.



↑ National Executive Committee members pause during the action for a quick picture. Standing, from left are: Darrell Birge, IN - Region III; Dean Stienmetz, WY - Region VII; Chris Johnson, VA - Region II; Harry Hauschild, NE - Region VI; Don Loken, MN - Chairman; Bill Esposito, NJ - Region I; Barney Flueger, MN - Region IV. Seated, from left are: Louis McFarland, OH - Vice President; Fuzz Haile, KS - President; and Wayne Maresch, Executive Vice President.

The National Meetings are a great way to learn some important skills, meet other contractors in your industry, make contacts with vendors and governmental agencies, and participate in the future of the organization. If you have never attended a National Convention, or even if it's been a while since you attended, we encourage you to consider attending the Winter Convention in Oklahoma City this coming February.



↑ LICA members were able to meet some new Associate members and become familiar with their products and services at the first Summer Meeting Trade Show. A special "Thank You!" to all the Associates who participated!



Get Well Quick!

The following members have been under the weather recently. We hope this newsletter finds all of them well on their way to a speedy recovery. If you would like to

send your own "Get Well" wishes, their addresses are listed.

Sandy Birge (Indiana LICA); Birge's Farm Drainage; Box 114; Linden, IN 47955

Betty Hickenbottom; Hickenbottom, Inc.; 2074 Hemlock Ave.; Fairfield, IA 52556

Bob Houston (Indiana LICA); Houston-Davis, Inc.; 3274 E. Division Rd.; Francesville, IN 47946

Melvin Koechner; 11346 NE Highway 69; Cameron, MO 64429

Steve Milne; Milne Farms, Inc.; 31072 Highway O; Oregon, MO 64473

Nick Shelley; 219 Union St.; Leadington, MO 63601

Directory Updates

The following members have new addresses:

DeKalb County SWCD; 1103 South Polk; Maysville, MO 64469

Raymond Skaggs; Raymar Construction; P.O. Box 28; Fredericktown, MO 63645-0028

Calling All Pictures!

Missouri LICA is looking for pictures to "jazz up" the state website and to add to our listing on the National LICA website.

PLEASE take a minute to dig through your pictures and send one (or two!) which you think represents your work! You can send them to: Missouri LICA; 1101 West High Street; Jefferson City, MO 65109. If you want the picture back, just let us know and we'll return the photo as soon as it's posted.

Missouri LICA News is a bi-monthly publication of the Missouri Land Improvement Contractors Association; Deborah Dickens, Executive Director; 1101 West High Street; Jefferson City, MO 65109; Phone: 573-634-3001; Fax: 573-761-0375; Email: info@MLICA.org; Website: www.MLICA.org. Your comments and suggestions are welcome!



August

09 Dale Bodine
17 Ken Balkenbusch
29 Karyl Stoehr
Mark Hickenbottom
30 Stephen Champlin
31 Arvel Lee Schneider

September

01 C.L. Richardson
02 Dean Yoder
John Hurt
06 Albert Balkenbusch
Greg Hall
07 Ron Dickmeyer
09 Dave Hancock
11 Terry Johnston
15 Sanford Reynolds
Brad Kleinsorge
16 Larry Gilson
17 Lawrence Jokerst
22 Don Tappel
29 Junior Eichler



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Don't Believe Everything You Read!

This old adage is especially true for the internet. As the internet has grown, there have been several hoaxes that have been sent across the net. Some are harmless; some are more serious. It seems the more dramatic the warning (false or not) the faster and more frequently the hoax is distributed.

One common hoax states that Congress is considering placing a 5¢ surcharge on every email. After checking with Senator Bond's office, this has been proven to be false. This one makes its way around the net about every 6 months or so.

Another advises the receiver of a virus that is too new for Anti-Virus protection programs to identify. To solve the problem, the email asks the receiver to locate a file and delete it. The file it asks the receiver to delete is often part of the operating system. One thing to remember is that Anti-Virus Protection programs are supported by staffs who continually search for virus and worm programs and write programs to neutralize them. It's unlikely that a common email, even from someone you know, is more timely than the Anti-Virus Protection company's team of experts!

If you have an Anti-Virus Protection program loaded, you should be updating it regularly (every few days). If you don't have one, your choices are: 1) to buy an anti-virus protection program and keep it updated; 2) never use the internet; or 3) eventually contract a virus or worm program and spend hours, if not days and lots of money, trying to fix the problem!

Another recent false email concerns the Petroleum Equipment Institute (PEI) conducting a study of "static" fires related to gas pumps. Although the PEI is, in fact, conducting a public awareness campaign, the results that were reported in the email are not correct. These fires have not been tied to women, the types of shoes being worn, nor cell phones. To learn more about the actual study results, check out the report at: <http://www.pei.org> and click on "Stop Static."

The moral of the story is ... don't believe everything you read! Check it out - especially before you pass it along. At best, the result of passing along a false email alert will be some damage to your own credibility. At worst, you could be causing your email friend lots of frustration and maybe even an unnecessary expense!



DON'T FORGET!

**Missouri LICA Summer Picnic
and Membership Meeting
August 10th**

**Osage Bluff Lodge and Club House
Truman Lake - Warsaw, MO**



Missouri Land Improvement Contractors Association

1101 West High Street • Jefferson City, Missouri 65109
Phone: 573-634-3001 • Fax: 573-761-0375
Website: www.MLICA.org • Email: info@mlica.org

2003 Contractor Membership Application

Name: _____

Company: _____

Mailing Address: _____

City/State/Zip: _____

County: _____ Phone: _____

Spouse: _____ Fax: _____

MLICA Sponsor: _____ Mobile: _____

Birth Date: _____ E-Mail: _____

(Required for insurance)

I guarantee my work as to quality and workmanship. I agree to follow standard accepted construction practices for all work. I understand this application is subject to the acceptance of my workmanship. I understand the benefits of the Association shall become effective 90 days after receipt of application by the State Office and/or subject to approval by the Board of Directors.

Signed: _____ Date: _____

Dues and assessments paid to the Missouri Land Improvement Contractors Association are not deductible as charitable contributions but may be deductible as an ordinary and necessary business expense. A portion of dues and assessments, however, is not deductible as an ordinary and necessary business expense to the extent that the Missouri Land Improvement Contractors Association engages in industry lobbying. The non-deductible portion of dues and assessments for 2003 is estimated to be 10%.

DUES: \$ 325.00 per contractor includes District, State, Regional, and National Dues for the 2002-2003 membership year, beginning October 1, 2002 and ending September 30, 2003.

PAYMENT METHOD:

Check or money order made payable to MLICA

Mastercard or Visa Card # _____

Expiration Date: _____ Signature: _____



National LICA Membership Drive Prizes!

At its July 20th meeting, the LICA Board of Directors approved a prize structure for this fall's membership drive. These prizes are for contractor members who recruit new contractor members!

The membership drive contest will run from September 1, 2002 to February 1, 2003. You will need to have the new contractor application, with payment, postmarked by February 1, 2003 in order to get credit. A Contractor Member application is included with this newsletter. Remember, if you sign up a new contractor member now, they get 14 months for the price of 12!

Below is a list of the National LICA Membership Drive prizes:

Sign up 10 or more new contractor members and get \$500 cash; ½ off registration for the National LICA meeting in Oklahoma City, February 2003, and a FREE National raffle ticket.

Sign up 5-9 new contractor members and get \$250 cash; ½ off registration for the National LICA meeting in Oklahoma City, February 2003, and a FREE National raffle ticket.

Sign up just 3 or 4 new contractor members and get \$100 cash; ½ off registration for the National LICA meeting in Oklahoma City, February 2003, and a FREE National raffle ticket.

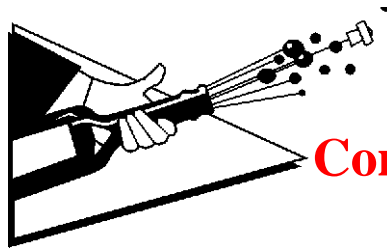
At Missouri LICA's Summer Meeting, the membership will be deciding on the prizes the state chapter will be awarding to new contractor members and/or the member contractor who signs up a new member.

So, get ready to Sell LICA! We're only as strong as our numbers and we need YOU to help those numbers grow.

If you need a list of the benefits, please don't hesitate to contact the Missouri LICA office. (Phone: 573-634-3001; Fax: 573-761-0375; or email: info@MLICA.org.

Be proud of your association ... share the information you have gained from your membership ... spread the word ... and ...

Sign Up A New Member!

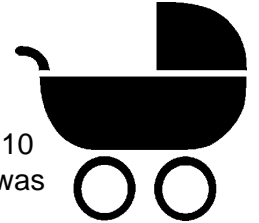


Congratulations

KaTena Parrish, granddaughter of Anabel and Hollis Boyer, was married to Timothy Frey on Saturday, July 27th. We wish them the best of luck as they enter their new life together.

It's A Boy ... And A Girl!

Bruce and Vera Tague have a new great grandson! Kade Lee Richmond was born to Les and Stephanie on July 18, 2002 at 6:10 am. He weighed 7 lbs 5 oz and was 20 1/2 in long.



Bruce and Vera Tague also had a great granddaughter join the family last December (We were late in finding out about this delivery from the stork!) Sydney Jeanne Stanley was born to Paul and Alicia on December 16, 2001.

2003 NLICA Raffle

The National LICA 2003 Raffle was launched at the Summer Meeting in Moline. Each Missouri LICA contractor member will be receiving a raffle ticket in the near future. The drawing will be held on the last day of the 2003 National Meeting in February, 2003. You do not have to be present to win. Here are the prizes:

- Grand Prize:** CAT 247 Multi Terrain Loader
- 2nd Prize:** John Deere Diesel Construction Gator 6x4
- 3rd Prize:** Trimble/Spectra Precision 1242 Laser
- 4th Prize:** \$1,000 toward purchase of Volvo Construction Equipment
- 5th Prize:** One \$500 coupon towards purchase of Agri-Drain products
- 6th Prize:** One \$500 coupon towards purchase of Agri-Drain products

SUMMER MEETING REGISTRATION FORM

Names of those attending:

(For name tags - please print first and last name):

_____	_____
_____	_____
_____	_____
_____	_____

Yes, we'd like ____ reservations (including kids) to attend the Lost Valley Hatchery production room tour. (Remember, the production room will only be available to the first 20 people who register!)

Cost:

_____ Adults (14 and older) @ \$10 each = \$ _____
_____ Children (6-13 years old) @ \$5 each = \$ _____
_____ Children (5 and under) FREE!

Please send your registration with payment by August 1st to:

MLICA ♦ 1101 West High Street ♦ Jefferson City, MO 65109



DIRECTIONS TO OSAGE BLUFF LODGE & CLUB HOUSE

Take the White Branch Exit off Highway 65 to 83 South. Go approximately 4 miles and turn right at the Osage Bluff Use Area sign. Go to the sign at the dead end, turn left to Lodge.

QUESTIONS:

Call Debbie at the MLICA State Office: 573-634-3001
or Email: info@MLICA.org



Integrating Your Life With Your Work

1. **Set priorities.** Determine what's important in your business and personal life and write it down. This list will provide perspective when things get chaotic.
2. **Be still.** Carve out self-reflection time each week to allow ideas to percolate.
3. **Be in the moment.** You never know who you'll meet while with family or pursuing a hobby. Great business contacts can be made at your child's soccer game.
4. **Get away.** If you put out energy all day without a break, you'll deplete your physical and mental reserves. Retreat to an unused office, rooftop or quiet place, even if only for a few minutes.
5. **Stick to it.** Integration doesn't happen overnight; it's a continual, gradual process. Start with short-term steps and move toward your long-term goal.

Looking For Work?

- ♦ The Natural Resources Conservation Service (NRCS) in Missouri has issued a solicitation for wetland restoration work in Lincoln County, Missouri.
- ♦ The NRCS in Missouri has issued a solicitation for construction of two (2) floodwater retarding structures located in Newton County, MO.
Note: NRCS solicitations may be viewed on their website at: www.mo.nrcs.usda.gov/contract.asp. You may also access this information via the government point of entry: www.fedbizopps.gov.
- ♦ The MLICA office received a resume from Robert Thenhaus, Jr. looking for work. He has 13 years experience as a tow truck driver/mechanic in his father's shop. He is willing to travel and will relocate anywhere in Missouri. If you are interested, his contact information is:

Robert B. Thenhaus, Jr.
P.O. Box 381; 209 E. Kansas City Ave.
Bland, MO 65014
Phone: 573-646-3651
Email: dorirob@fidnet.com



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Goodbye, Keith Admire! Hello, Dick Purcell!

Keith Admire, NRCS State Engineer, began a new position as NRCS's Liaison with the Corps of Engineers in Memphis, TN on July 29th.

We will miss Keith and all he has done for Missouri LICA. He has always been available to our members to answer questions, provide training and updates, and support Missouri LICA every chance he could. His help was particularly valuable on our 2000 Wetlands Field Day.

We're sure that Missouri's loss will be Tennessee's gain and we wish Keith the best.

Missouri is fortunate to have Dick Purcell ready to fill in as Acting NRCS State Engineer. We would like to welcome Dick and look forward to working with him on the implementation of the 2002 Farm Bill.

Missouri's New Legislature Is On The Horizon

This November, term-limit legislation will take effect as Missouri voters elect the largest freshman class of Representatives and Senators in the history of Missouri.

All 163 State Representative seats and 17 Senatorial seats are up for election in November. Term limits will require that 48% of the 2003 Missouri Legislature be freshmen (74 Representatives and 12 Senators). If incumbents do not win in districts not effected by term-limits, the potential is a 91% replacement of the legislative body.

The real questions is: What will this dramatic change mean to Missouri LICA members and the issues that impact our industry? The answer will be up to you! Each of these Representatives and Senators will be bombarded with information about issues of importance from a large variety of groups. It will be up to us to make sure our concerns are heard, as well.

There are two ways we can impact these elections. The first is for our members to be informed about the candidates who are running for office and to vote! The Missouri LICA office has access to the Missouri Chamber of Commerce's "*Missouri General Election Voter's Guide*" which profiles the candidates and, where applicable, their legislative voting records. If you would like a copy, please contact the Missouri LICA office at 573-634-3001.

The second way to impact this new legislature is for our members to attend our Winter Convention where we will host a "Legislative Day." First, we will meet to discuss the issues which are important to our industry. Then, we will go to the Capitol to introduce ourselves, our association, and our concerns to this brand new legislature.

Watch your mail for details on the Winter Convention ... Inform yourself on the candidates ... and VOTE!

Watch Your Mail For
Information About The
Oklahoma City Round Up!



Missouri Land Improvement
Contractors Association
1101 West High Street
Jefferson City, Mo 65109

